THIS PRESS RELEASE IS FOR INFORMATION PURPOSES ONLY AND DOES NOT CONSTITUTE AN OFFER TO SELL OR A SOLICITATION OF AN OFFER TO BUY ANY EXAIL TECHNOLOGIES SECURITIES IN ANY JURISDICTION.

THE SECURITIES WILL ONLY BE OFFERED TO QUALIFIED INVESTORS, WHO COMPRISE, FOR THE PURPOSES OF THIS PRESS RELEASE, PROFESSIONAL CLIENTS AND ELIGIBLE COUNTERPARTIES. THE SECURITIES WILL NOT BE OFFERED OR SOLD TO RETAIL INVESTORS. NO KEY INFORMATION DOCUMENT HAS BEEN OR WILL BE PREPARED PURSUANT TO EU PRIIPS OR UK PRIIPS REGULATION.



Press release

Paris, 24 September 2025

EXAIL TECHNOLOGIES S.A. HAS SUCCESSFULLY COMPLETED AN OFFERING OF UNDATED BONDS CONVERTIBLE INTO NEW SHARES AND/OR EXCHANGEABLE FOR EXISTING SHARES (ODIRNANE) FOR A NOMINAL AMOUNT OF €300 MILLION

Exail Technologies S.A. ("Exail Technologies", or the "Company") has successfully completed an offering of EUR denominated "ODIRNANE"¹ undated and unsubordinated bonds (the "Bonds") convertible into new shares and/or exchangeable for existing shares of the Company by way of an accelerated bookbuild process without shareholders' preferential subscription rights for a nominal amount of €300m (the "Offering"), after full exercise of the upsize option.

Concurrently with the Offering, to facilitate the constitution by certain subscribers of the Bonds of a hedge of their exposure to the shares underlying such Bonds, a simultaneous placement of existing shares (the "Delta Placing") has been organized by the Joint Bookrunners. A stock loan facility has been provided by Gorgé S.A., the reference shareholder of the Company, as further described below. Neither the Company nor Gorgé S.A. will receive any proceeds from the Delta Placing.

¹ Classified as an equity instrument in accordance with IFRS

THIS PRESS RELEASE IS FOR INFORMATION PURPOSES ONLY AND DOES NOT CONSTITUTE AN OFFER TO SELL OR A SOLICITATION OF AN OFFER TO BUY ANY EXAIL TECHNOLOGIES SECURITIES IN ANY JURISDICTION.

THE SECURITIES WILL ONLY BE OFFERED TO QUALIFIED INVESTORS, WHO COMPRISE, FOR THE PURPOSES OF THIS PRESS RELEASE, PROFESSIONAL CLIENTS AND ELIGIBLE COUNTERPARTIES. THE SECURITIES WILL NOT BE OFFERED OR SOLD TO RETAIL INVESTORS. NO KEY INFORMATION DOCUMENT HAS BEEN OR WILL BE PREPARED PURSUANT TO EU PRIIPS OR UK PRIIPS REGULATION.

The net proceeds of the Offering will be used to strengthen Exail Technologies' equity base in order to increase its financial flexibility, particularly with a view to the future refinancing of the acquisition of iXblue² completed in 2022. Discussions for this refinancing could begin in 2025, with the aim of closing before the end of 2026. After completion of the transaction, and in the immediate absence of refinancing and liquidity for ICG, the proceeds of the Offering will reduce the Company's leverage ratio. The leverage ratio was at 1.26x as of 30 June 2025³.

"We are pleased with the success of this transaction, which reflects the support and confidence of both investors and our long-standing shareholders in the quality of our business and the relevance of our strategic roadmap", said Raphaël Gorgé, Chairman and Chief Executive Officer of Exail Technologies. "This transaction marks a step change for the Company. It enables us to raise new financing on more favorable terms than before. We remain focused on executing our strategy and delivering sustainable, long-term value for all our stakeholders."

BNP Paribas and Natixis acted as Joint Global Coordinators and Joint Bookrunners on the Offering and Delta Placing ("Joint Global Coordinators"). Credit Agricole CIB acted as Joint Bookrunner on the Offering and Joint Bookrunner on the Delta Placing. Berenberg also acted as Co-Lead Manager on the Offering and as Joint Bookrunner on the Delta Placing.

The ICG bonds are excluded because they do not generate cash outflows before maturity and are not taken into account in the calculation of covenants.

² The financing of the iXblue acquisition in September 2022 included, in particular, financing provided by the ICG fund, which was structured in two tranches at the level of Exail Holding (Exail Technologies' subsidiary): (i) a tranche of €81.3 million in bonds maturing in fine in January 2030 with capitalized interest at 12% until 2028, then at 14% during the seventh year and 16% thereafter, and (ii) a tranche of €149.7 million of equity, in the form of preferred shares, with a cumulative capitalized right of 14% for the first six years, then 16% for the seventh year and 18% from the eighth year, and (b) benefiting from a right equal to 18.7%, if this amount is positive, of the value of Exail Holding, to be agreed upon by the parties, less the value of these preferred shares, the equity contributed by the other shareholders and the value of the aforementioned bonds. The preferred shares have a four year lock up period ending in September 2026; after this period the parties aim to ensure the liquidity of the bonds and preferred shares at the same time. See notes 2.2.2 and 8.1.1 of the Company's consolidated financial statements for the year ended 31 December 2024, included in the Company's 2024 universal registration document.

³ Based on the adjusted net debt / EBITDA ratio (excluding ICG bonds) as of 30 June 2025, as reported by the Company on 15 September 2025, excluding the application of IFRS 16 and including treasury stock. Excluding treasury stock, the adjusted net debt / EBITDA ratio (excluding ICG bonds and the application of IFRS 16) stands at 1.77x as of 30 June 2025.

THIS PRESS RELEASE IS FOR INFORMATION PURPOSES ONLY AND DOES NOT CONSTITUTE AN OFFER TO SELL OR A SOLICITATION OF AN OFFER TO BUY ANY EXAIL TECHNOLOGIES SECURITIES IN ANY JURISDICTION.

THE SECURITIES WILL ONLY BE OFFERED TO QUALIFIED INVESTORS, WHO COMPRISE, FOR THE PURPOSES OF THIS PRESS RELEASE, PROFESSIONAL CLIENTS AND ELIGIBLE COUNTERPARTIES. THE SECURITIES WILL NOT BE OFFERED OR SOLD TO RETAIL INVESTORS. NO KEY INFORMATION DOCUMENT HAS BEEN OR WILL BE PREPARED PURSUANT TO EU PRIIPS OR UK PRIIPS REGULATION.

Main terms of the Bonds

The Bonds will be issued with a denomination of €100,000 each (the "Principal Amount"), will be convertible into new shares and/or exchangeable for existing shares of Exail Technologies and are expected to pay a fixed coupon at a rate of 4.00% per annum payable semi-annually in arrear on 1 October and 1 April in each year (each, an "Interest Payment Date") commencing on 1 April 2026.

From and including 1 October 2030, the Bonds will bear interest at a rate expressed on an annual basis equal to the annual swap rate for Euro swap transactions with a term of 5 years increased by 1,300 basis points, payable semi-annually in arrear on each Interest Payment Date and, as the case may be, for the first time on 1 April 2031, subject to any interest payment suspension. Such rate will be subject to a reset every five years thereafter.

In the event of a change of control, the annual rate for the fixed coupon or the reset rate coupon, as the case may be, would be increased by 500 basis points. In the event the free float⁴ of the Company would become less than 30% of the share capital of the Company during 90 consecutive calendar days, the annual rate for the fixed coupon would be increased by 500 basis points.

The Bonds are undated, subject to cases of early redemption at the Company's option and will only be repayable in the event of the liquidation of the Company or upon the expiry of the term indicated in the Company's by-laws (unless extended in accordance with applicable legislation).

The initial conversion/exchange price of the Bonds was set at €106.25, corresponding to a premium of 25% above the reference share price, equal to the subscription price of the Delta Placing.

⁴ I.e., the number of shares of the Company not held by any natural or legal person holding, alone or in concert (*de concert*), directly or indirectly, more than 5% of the issued and remaining outstanding shares of the Company.

THIS PRESS RELEASE IS FOR INFORMATION PURPOSES ONLY AND DOES NOT CONSTITUTE AN OFFER TO SELL OR A SOLICITATION OF AN OFFER TO BUY ANY EXAIL TECHNOLOGIES SECURITIES IN ANY JURISDICTION.

THE SECURITIES WILL ONLY BE OFFERED TO QUALIFIED INVESTORS, WHO COMPRISE, FOR THE PURPOSES OF THIS PRESS RELEASE, PROFESSIONAL CLIENTS AND ELIGIBLE COUNTERPARTIES. THE SECURITIES WILL NOT BE OFFERED OR SOLD TO RETAIL INVESTORS. NO KEY INFORMATION DOCUMENT HAS BEEN OR WILL BE PREPARED PURSUANT TO EU PRIIPS OR UK PRIIPS REGULATION.

Settlement and delivery of the Bonds is expected to take place concomitantly with the settlement and delivery of the Delta Placing on 1 October 2025 (the "Issue Date").

Application will be made for the admission of the Bonds to trading on Euronext Access within 30 days following the Issue Date.

Interest Deferral

On any Interest Payment Date, the Company may decide, by giving notice no later than 15 business days before the relevant Interest Payment Date, not to pay interest in respect of the Bonds for the relevant interest period on any Interest Payment Date, subject to certain conditions.

All interest payment that is deferred (a "**Deferred Interest**") will bear interest for any period exceeding twelve (12) months at a rate computed on the basis of the interest rate applicable to the relevant period. The amount of accrued interest (the "**Additional Interest**") in respect of Deferred Interest will fall due and payable in the same manner as Deferred Interest. The Company may elect to pay in cash any or all Deferred Interest (as well as any Additional Interest) at any time Deferred Interest (as well as Additional Interest) shall become due and payable in full at the first of specific dates, including if the Company decides the payment of a dividend or of an interim dividend in respect of the Company's shares or repurchases any Equity Securities (as defined in the terms and conditions of the Bonds), subject to certain exceptions, including those related to share incentives program reserved for directors, officers and employees of the group or to the implementation of the liquidity agreement and acquisitions of minority interests in controlled subsidiaries.

Conversion/Exchange

THIS PRESS RELEASE IS FOR INFORMATION PURPOSES ONLY AND DOES NOT CONSTITUTE AN OFFER TO SELL OR A SOLICITATION OF AN OFFER TO BUY ANY EXAIL TECHNOLOGIES SECURITIES IN ANY JURISDICTION.

THE SECURITIES WILL ONLY BE OFFERED TO QUALIFIED INVESTORS, WHO COMPRISE, FOR THE PURPOSES OF THIS PRESS RELEASE, PROFESSIONAL CLIENTS AND ELIGIBLE COUNTERPARTIES. THE SECURITIES WILL NOT BE OFFERED OR SOLD TO RETAIL INVESTORS. NO KEY INFORMATION DOCUMENT HAS BEEN OR WILL BE PREPARED PURSUANT TO EU PRIIPS OR UK PRIIPS REGULATION.

A holder of Bonds (a **"Bondholder"**) may exercise its conversion/exchange right at any time from the Issue Date (inclusive) until the 7th business day (exclusive) preceding the first of the two following dates: 1 October 2030, or, as the case may be, the date determined for any early redemption of the Bonds.

Upon exercise of their conversion/exchange right, Bondholders will receive, at the option of the Company, either an amount in cash, or a combination of cash and new and/or existing shares of the Company, or only new and/or existing shares of the Company.

The conversion/exchange ratio of the Bonds will be set at the Principal Amount divided by the prevailing conversion/exchange price, i.e. initially 941.1764 shares per Bond, subject to standard adjustment provisions as described in the terms and conditions of the Bonds.

Early Redemption

The Company may at its option proceed with early redemption of all, but not some, of the Bonds under certain conditions and, in particular (i) for the first time from 1 October 2030 and then on each Interest Payment Date, (ii) in case of change of control, (iii) from 22 October 2028 until 1 October 2030, if the arithmetic average, calculated over any period of 20 consecutive trading days falling within any period of 30 consecutive trading days preceding the publication of the early redemption notice, of the daily products of the Company's closing trading share price on the regulated market of Euronext Paris and the conversion/exchange ratio in effect on each trading day during such period exceeds 130% of the Principal Amount and (iv) if the total number of the Bonds outstanding is less than 20% of the number of Bonds originally issued.

Stock Loan Facility

Gorgé S.A. which holds 42.67% of the Company's share capital and 60.35% of the Company's voting rights (the "Lender") has entered into and will maintain until 1 October 2030 stock lending agreements with the Joint Global Coordinators, under which the Joint Global Coordinators may borrow from the Lender up to a maximum total number of 1m shares (the

THIS PRESS RELEASE IS FOR INFORMATION PURPOSES ONLY AND DOES NOT CONSTITUTE AN OFFER TO SELL OR A SOLICITATION OF AN OFFER TO BUY ANY EXAIL TECHNOLOGIES SECURITIES IN ANY JURISDICTION.

THE SECURITIES WILL ONLY BE OFFERED TO QUALIFIED INVESTORS, WHO COMPRISE, FOR THE PURPOSES OF THIS PRESS RELEASE, PROFESSIONAL CLIENTS AND ELIGIBLE COUNTERPARTIES. THE SECURITIES WILL NOT BE OFFERED OR SOLD TO RETAIL INVESTORS. NO KEY INFORMATION DOCUMENT HAS BEEN OR WILL BE PREPARED PURSUANT TO EU PRIIPS OR UK PRIIPS REGULATION.

"Maximum Number of Loaned Shares"), representing approximately 5.7% of the Company's share capital. The purpose is to facilitate hedging activities of certain subscribers or Bondholders in connection with the Bonds throughout the life of the stock loan facility.

The Maximum Number of Loaned Shares could be reduced, under certain circumstances, including after any corporate actions or capital increases (which have been made public), with the objective that the Lender holds at least 35.01% of the Company's share capital.

The stock loan facility will be remunerated by the Company, in accordance with a remuneration agreement to be concluded with Gorgé S.A. on the Issue Date and already authorized by the Company's Board of Directors, pursuant to the provisions of Article L. 225-38 of the French Commercial Code. Information on this agreement will be available on the Company's website (www.exail-technologies.com/) at the latest on the date of execution, in accordance with article L. 22-10-13 of the French Commercial Code.

Lock-up undertakings

In the context of the Offering, the Company has agreed to a lock-up undertaking relating to its shares and securities giving access to the share capital, ending on the date falling 90 calendar days after the Issue Date, subject to customary exceptions.

As well, Gorgé S.A. has agreed to a lock-up undertaking relating to the shares of the Company and securities giving access to the share capital of the Company, ending on the date falling 90 calendar days after the Issue Date, subject to certain exceptions.

In addition, Gorgé S.A. has confirmed its commitment to maintain its voting rights in the Company to at least 50.01% of the Company's total outstanding voting rights until the first reset date.

THIS PRESS RELEASE IS FOR INFORMATION PURPOSES ONLY AND DOES NOT CONSTITUTE AN OFFER TO SELL OR A SOLICITATION OF AN OFFER TO BUY ANY EXAIL TECHNOLOGIES SECURITIES IN ANY JURISDICTION.

THE SECURITIES WILL ONLY BE OFFERED TO QUALIFIED INVESTORS, WHO COMPRISE, FOR THE PURPOSES OF THIS PRESS RELEASE, PROFESSIONAL CLIENTS AND ELIGIBLE COUNTERPARTIES. THE SECURITIES WILL NOT BE OFFERED OR SOLD TO RETAIL INVESTORS. NO KEY INFORMATION DOCUMENT HAS BEEN OR WILL BE PREPARED PURSUANT TO EU PRIIPS OR UK PRIIPS REGULATION.

Dilution

For illustrative purposes, as a result of the Offering and the final conditions, considering an Offering for a nominal amount of €300m, represented by 3,000 Bonds each with a nominal value of €100,000, based on the initial conversion/exchange ratio, the maximum potential dilution would represent approximately 16.2% of the Company's outstanding share capital, if the conversion/exchange right was exercised for all the Bonds and the Company decided to deliver only new shares upon exercise of the conversion/exchange right.

Available information

Neither the Offering, the admission to trading of the Bonds on Euronext Access nor the Delta Placing are subject to a prospectus approved by the French *Autorité des marchés financiers* (the "AMF") or to the filing with the AMF of a document containing the information set out in Annex IX of the Regulation (EU) 2017/1129, as amended (the "Prospectus Regulation"). No key information document required by the Regulation (EU) No 1286/2014 of the European Parliament and of the Council of 26 November 2014, as amended (the "EU PRIIPs Regulation") has been or will be prepared.

Detailed information about Exail Technologies, including its business, results, prospects and the risk factors to which Exail Technologies is exposed are described in the Company's universal registration document (*Document d'enregistrement universel*) for the financial year ended 31 December 2024, filed by the Company with the AMF on 17 April 2025 under No. D.25-0282 and the other reports or releases (including the press release on the Company's semi-annually financial information as of 30 June 2025), which are available on the Company's website www.exail-technologies.com/.

Investors are also advised to consider the following risk specific to the Offering: the sales of the Company's shares on the market (including as a result of hedging activities) could occur and adversely impact the Company's share price; shareholders may experience potentially significant dilution as a result of the Offering.

Important information

THIS PRESS RELEASE IS FOR INFORMATION PURPOSES ONLY AND DOES NOT CONSTITUTE AN OFFER TO SELL OR A SOLICITATION OF AN OFFER TO BUY ANY EXAIL TECHNOLOGIES SECURITIES IN ANY JURISDICTION.

THE SECURITIES WILL ONLY BE OFFERED TO QUALIFIED INVESTORS, WHO COMPRISE, FOR THE PURPOSES OF THIS PRESS RELEASE, PROFESSIONAL CLIENTS AND ELIGIBLE COUNTERPARTIES. THE SECURITIES WILL NOT BE OFFERED OR SOLD TO RETAIL INVESTORS. NO KEY INFORMATION DOCUMENT HAS BEEN OR WILL BE PREPARED PURSUANT TO EU PRIIPS OR UK PRIIPS REGULATION.

This press release does not constitute or form part of any offer or solicitation to purchase or subscribe for or to sell securities to any person living in the United States, Japan, Canada, Australia, South Africa or in any jurisdiction to whom or in which such offer is unlawful, and the Offering is not an offer to the public in any jurisdiction including France, other than to qualified investors within the meaning of the Prospectus Regulation, or an offer to retail investors.

About Exail Technologies

Exail Technologies is a high-tech defense company specializing in the fields of autonomous robotics and navigation systems, with a strong vertical integration of the businesses. The group offers maritime drone systems, particularly for countering underwater mines, and inertial navigation units using state-of-the-art fibre-optic gyroscope technology.

Exail Technologies ensures performance, reliability and safety to its civil and military customers operating in harsh environments and generates its revenues in nearly 80 countries. The company generates most of its revenues in the defense sector, but also from civilian customers.

Exail Technologies is listed on Euronext Paris Compartment B (EXA) and on the OTCQX (EXALF) listing market. The company is part of the SBF 120 index and the Euronext Tech Leaders segment, which includes more than 110 leading tech companies in their field or fast-growing. It is part of the MSCI Global Small Caps Index.

www.exail-technologies.com

THIS PRESS RELEASE IS FOR INFORMATION PURPOSES ONLY AND DOES NOT CONSTITUTE AN OFFER TO SELL OR A SOLICITATION OF AN OFFER TO BUY ANY EXAIL TECHNOLOGIES SECURITIES IN ANY JURISDICTION.

THE SECURITIES WILL ONLY BE OFFERED TO QUALIFIED INVESTORS, WHO COMPRISE, FOR THE PURPOSES OF THIS PRESS RELEASE, PROFESSIONAL CLIENTS AND ELIGIBLE COUNTERPARTIES. THE SECURITIES WILL NOT BE OFFERED OR SOLD TO RETAIL INVESTORS. NO KEY INFORMATION DOCUMENT HAS BEEN OR WILL BE PREPARED PURSUANT TO EU PRIIPS OR UK PRIIPS REGULATION.

FOR FURTHER INFORMATION

Investor Relations

Hugo Soussan
Tel. +33 (0)1 44 77 94 86
h.soussan@exail-technologies.com

Media Relations

Manon Clairet
Tel. +33 (0)1 53 67 36 73
mclairet@actus.fr

Anne-Pauline Petureaux Tel. +33 (0)1 53 67 36 72 apetureaux@actus.fr

THIS PRESS RELEASE IS FOR INFORMATION PURPOSES ONLY AND DOES NOT CONSTITUTE AN OFFER TO SELL OR A SOLICITATION OF AN OFFER TO BUY ANY EXAIL TECHNOLOGIES SECURITIES IN ANY JURISDICTION.

THE SECURITIES WILL ONLY BE OFFERED TO QUALIFIED INVESTORS, WHO COMPRISE, FOR THE PURPOSES OF THIS PRESS RELEASE, PROFESSIONAL CLIENTS AND ELIGIBLE COUNTERPARTIES. THE SECURITIES WILL NOT BE OFFERED OR SOLD TO RETAIL INVESTORS. NO KEY INFORMATION DOCUMENT HAS BEEN OR WILL BE PREPARED PURSUANT TO EU PRIIPS OR UK PRIIPS REGULATION.

IMPORTANT NOTICE

This press release may not be published, distributed or released in the United States of America, Australia, Canada, Japan or South Africa. The release, publication or distribution of this press release in certain jurisdictions may be restricted by laws or regulations. Therefore, persons in such jurisdictions into which this press release is released, published or distributed must inform themselves about and comply with such laws or regulations. Any failure to comply with these restrictions may constitute a violation of the securities laws of any such jurisdiction.

This press release does not constitute an offer to sell nor a solicitation of an offer to buy, nor shall there be any sale of securities and the Offering is not an offer to the public in any state or jurisdiction in which such an offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such state or jurisdiction.

No communication and no information in respect of the Offering or the Delta Placing may be distributed to the public in any jurisdiction where a registration or approval is required. No steps have been or will be taken in any jurisdiction where such steps would be required. The issuance by the Company or the subscription of the Bonds or Delta Placing may be subject to legal and regulatory restrictions in certain jurisdictions. The Company and its advisors, the Joint Global Coordinators and Joint Bookrunners and their advisors take no responsibility for any violation of any such restriction by any person.

This press release is an advertisement and not a document containing the information set out in Annex IX of Regulation (EU) 2017/1129 of the European Parliament and of the Council of June 14, 2017, as amended (the "**Prospectus Regulation**") or a prospectus within the meaning of the Prospectus Regulation and of Regulation (EU) 2017/1129 as it forms part of the United Kingdom domestic law by virtue of the European Union (Withdrawal) Act 2018 (the "**UK Prospectus Regulation**").

This press release is not an offer to the public other than to qualified investors, or an offer to subscribe or designed to solicit interest for purposes of an offer to the public other than to qualified investors in any jurisdiction, including France.

THIS PRESS RELEASE IS FOR INFORMATION PURPOSES ONLY AND DOES NOT CONSTITUTE AN OFFER TO SELL OR A SOLICITATION OF AN OFFER TO BUY ANY EXAIL TECHNOLOGIES SECURITIES IN ANY JURISDICTION.

THE SECURITIES WILL ONLY BE OFFERED TO QUALIFIED INVESTORS, WHO COMPRISE, FOR THE PURPOSES OF THIS PRESS RELEASE, PROFESSIONAL CLIENTS AND ELIGIBLE COUNTERPARTIES. THE SECURITIES WILL NOT BE OFFERED OR SOLD TO RETAIL INVESTORS. NO KEY INFORMATION DOCUMENT HAS BEEN OR WILL BE PREPARED PURSUANT TO EU PRIIPS OR UK PRIIPS REGULATION.

European Economic Area

State"), no action has been undertaken or will be undertaken to make an offer to the public of the securities requiring publication of a prospectus in any relevant Member State, including France. As a result, the securities referred to herein may only be offered in relevant Member States (i) to qualified investors, as defined by the Prospectus Regulation; or (ii) in any other circumstances, not requiring the Company to publish a prospectus as provided under Article 3(2) of the Prospectus Regulation, a supplement to the prospectus pursuant to Article 23 of the Prospectus Regulation, or an information document pursuant to Articles 1(4) and 1(5) of the Prospectus Regulation. These selling restrictions with respect to Member States apply in addition to any other selling restrictions which may be applicable in any Member State.

Prohibition of sales to European Economic Area retail investors

No action has been undertaken or will be undertaken to make available any Bonds to any retail investor in the European Economic Area. For the purposes of this provision:

- a. the expression "retail investor" means a person who is one (or more) of the following:
 - i. a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, "MiFID II"); or
 - ii. a customer within the meaning of Directive (EU) 2016/97, as amended, where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or
 - iii. not a "qualified investor" as defined in the Prospectus Regulation; and
- b. the expression "offer" includes the communication in any form and by any means of sufficient information on the terms of the offer and the Bonds to be offered so as to enable an investor to decide to purchase or subscribe the Bonds.

Consequently, no key information document required by Regulation (EU) No 1286/2014 (as amended, the "**PRIIPs Regulation**") for offering or selling the Bonds or otherwise making them available to retail investors in the European Economic Area has been prepared and therefore offering or selling the Bonds or otherwise making them available to any retail investor in the European Economic Area may be unlawful under the PRIIPs Regulation.

THIS PRESS RELEASE IS FOR INFORMATION PURPOSES ONLY AND DOES NOT CONSTITUTE AN OFFER TO SELL OR A SOLICITATION OF AN OFFER TO BUY ANY EXAIL TECHNOLOGIES SECURITIES IN ANY JURISDICTION.

THE SECURITIES WILL ONLY BE OFFERED TO QUALIFIED INVESTORS, WHO COMPRISE, FOR THE PURPOSES OF THIS PRESS RELEASE, PROFESSIONAL CLIENTS AND ELIGIBLE COUNTERPARTIES. THE SECURITIES WILL NOT BE OFFERED OR SOLD TO RETAIL INVESTORS. NO KEY INFORMATION DOCUMENT HAS BEEN OR WILL BE PREPARED PURSUANT TO EU PRIIPS OR UK PRIIPS REGULATION.

MIFID II product governance / Professional investors and ECPs only target market – Solely for the purposes of each manufacturer's product approval process, the target market assessment in respect of the Bonds has led to the conclusion that: (i) the target market for the Bonds is eligible counterparties and professional clients, each as defined in MiFID II; and (ii) all channels for distribution of the Bonds to eligible counterparties and professional clients are appropriate. Any person subsequently offering, selling or recommending the Bonds (a "distributor") should take into consideration the manufacturers' target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Bonds (by either adopting or refining the manufacturers' target market assessment) and determining appropriate distribution channels.

United Kingdom

With respect to the United Kingdom, no action has been undertaken or will be undertaken to make an offer to the public of the securities referred to herein requiring a publication of a prospectus. As a result, the securities may and will be offered only (i) to qualified investors within the meaning of the UK Prospectus Regulation, (ii) to fewer than 150 individuals or legal entities (other than qualified investors as defined in the UK Prospectus Regulation, or (iii) in accordance with the exemptions set forth in Article 1 (4) of the UK Prospectus Regulation or under any other circumstances which do not require the publication by Exail Technologies of a prospectus pursuant to Article 3 of the UK Prospectus Regulation.

The distribution of this press release has not been made, and has not been approved, by an "authorised person" within the meaning of Article 21(1) of the Financial Services and Markets Act 2000. As a consequence, this press release is only being distributed to, and is only directed at, persons in the United Kingdom that (i) are "investment professionals" falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended, the "Order"), (ii) are persons falling within Article 49(2)(a) to (d) ("high net worth companies, unincorporated associations, etc.") of the Order, or (iii) are persons to whom an invitation or inducement to engage in investment activity (within the meaning of Article 21 of the Financial Services and Markets Act 2000) in connection with the issue or sale of any securities may otherwise lawfully be communicated or caused to be communicated (all such persons together being referred to as "Relevant Persons"). Any

THIS PRESS RELEASE IS FOR INFORMATION PURPOSES ONLY AND DOES NOT CONSTITUTE AN OFFER TO SELL OR A SOLICITATION OF AN OFFER TO BUY ANY EXAIL TECHNOLOGIES SECURITIES IN ANY JURISDICTION.

THE SECURITIES WILL ONLY BE OFFERED TO QUALIFIED INVESTORS, WHO COMPRISE, FOR THE PURPOSES OF THIS PRESS RELEASE, PROFESSIONAL CLIENTS AND ELIGIBLE COUNTERPARTIES. THE SECURITIES WILL NOT BE OFFERED OR SOLD TO RETAIL INVESTORS. NO KEY INFORMATION DOCUMENT HAS BEEN OR WILL BE PREPARED PURSUANT TO EU PRIIPS OR UK PRIIPS REGULATION.

investment or investment activity to which this document relates is available only to Relevant Persons and will be engaged in only with Relevant Persons. Any person who is not a Relevant Person should not act or rely on this document or any of its contents.

Prohibition of sales to UK retail Investors

No action has been undertaken or will be undertaken to make available any Bonds to any retail investor in the United Kingdom ("**UK**"). For the purposes of this press release:

- a. the expression "retail investor" means a person who is one (or more) of the following:
 - a retail client, as defined in point (8) of Article 2 of Regulation (EU) No 2017/565
 as it forms part of domestic law by virtue of the European Union (Withdrawal)
 Act 2018 ("EUWA"); or
 - ii. a customer within the meaning of the provisions of the FSMA and any rules or regulations made under the FSMA to implement Directive (EU) 2016/97, where that customer would not qualify as a professional client, as defined in point (8) of Article 2(1) of Regulation (EU) No 600/2014 as it forms part of domestic law by virtue of the EUWA; or
 - iii. not a qualified investor as defined in Article 2 of the UK Prospectus Regulation; and
- b. the expression an "offer" includes the communication in any form and by any means of sufficient information on the terms of the offer and the Bonds to be offered so as to enable an investor to decide to purchase or subscribe for the Bonds.

Consequently no key information document required by Regulation (EU) No 1286/2014 as it forms part of domestic law by virtue of the EUWA (the "**UK PRIIPs Regulation**") for offering or selling the Bonds or otherwise making them available to retail investors in the United Kingdom has been prepared and therefore offering or selling the Bonds or otherwise making them available to any retail investor in the United Kingdom may be unlawful under the UK PRIIPs Regulation.

United States

This press release does not constitute or form part of any offer of securities for sale or any solicitation to purchase or to subscribe for securities or any solicitation of sale of securities

THIS PRESS RELEASE IS FOR INFORMATION PURPOSES ONLY AND DOES NOT CONSTITUTE AN OFFER TO SELL OR A SOLICITATION OF AN OFFER TO BUY ANY EXAIL TECHNOLOGIES SECURITIES IN ANY JURISDICTION.

THE SECURITIES WILL ONLY BE OFFERED TO QUALIFIED INVESTORS, WHO COMPRISE, FOR THE PURPOSES OF THIS PRESS RELEASE, PROFESSIONAL CLIENTS AND ELIGIBLE COUNTERPARTIES. THE SECURITIES WILL NOT BE OFFERED OR SOLD TO RETAIL INVESTORS. NO KEY INFORMATION DOCUMENT HAS BEEN OR WILL BE PREPARED PURSUANT TO EU PRIIPS OR UK PRIIPS REGULATION.

in the United States. The securities referred to herein have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the "Securities Act") or the law of any State or other jurisdiction of the United States, and may not be offered, sold, pledge or otherwise transferred in the United States absent registration under the Securities Act or pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act. The Company does not intend to register all or any portion of the securities in the United States under the Securities Act or to conduct a public offering of the securities in the United States.

Australia, Canada, Japan and South Africa

This announcement may not be published, forwarded or distributed, directly or indirectly, in Australia, Canada, Japan and South Africa.

None of the Joint Global Coordinators and Joint Bookrunners or any of their respective directors, officers, employees, advisers or agents accepts any responsibility or liability whatsoever for or makes any representation or warranty, express or implied, as to the truth, accuracy or completeness of the information in this press release (or whether any information has been omitted from this press release) or any other information relating to the Company, its subsidiaries or associated companies, whether written, oral or in a visual or electronic form, and howsoever transmitted or made available or for any loss howsoever arising from any use of this announcement or its contents or otherwise arising in connection therewith.

The offer and sale of the Bonds in Canada is being made on a private placement basis and is exempt from the requirement that the Company prepares and files a prospectus under applicable Canadian securities laws. No securities commission or regulatory authority in Canada has reviewed or in any way passed upon the Offering documentation or on the merits of the Bonds.

The distribution of this press release in certain countries may constitute a breach of applicable law.