



# HALF-YEAR 2025 RESULTS

15 September 2025

#### Key takeaways of H1 2025

Acceleration in commercial activity on all fronts

New mine-hunting programs

More sales of DriX surface drones

Strong trends in navigation

Revenues growing fast EBITDA growing faster

Robotics program ramping up

Opening of new opportunities in large markets for maritime robotics

New defense markets emerging in maritime robotics

First contract for a fleet of surface drones More commercial interests for future sales



### Key figures H1 2025

Revenues

**Current EBITDA** 

**Order intake** 

**220** м€



44 <sub>M€</sub>



612 M€

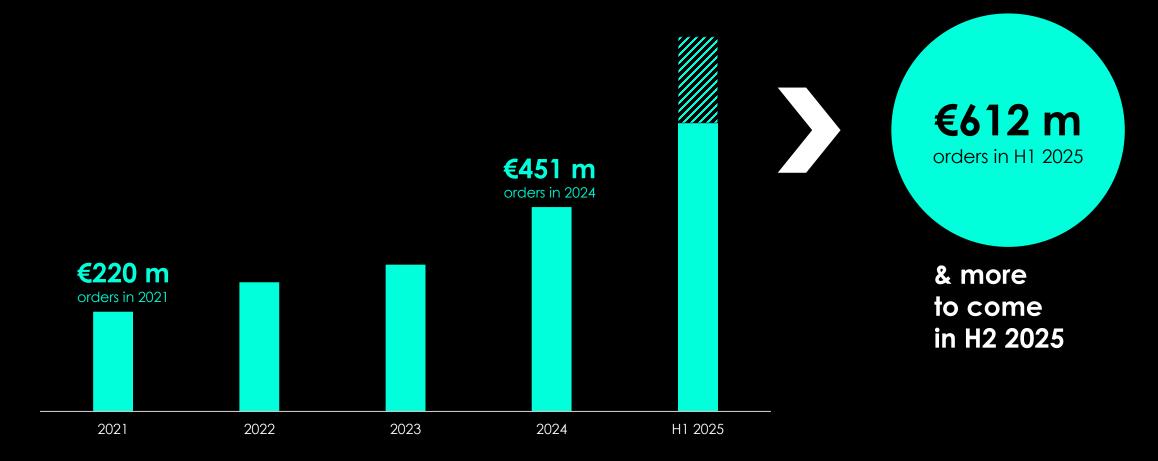
+35%

+45% vs H1 2024 +279%



# **Commercial activity gaining momentum**

Evolution of order intake over 5 years





# **Summary**

- 1 . Activity H1 2025
- 2. Financial results H1 2025
- 3. Perspectives
- 4. Objectives 2025
- 5. Q&A





### Orders driven by Navigation & Robotics segment



Navigation & Maritime robotics: strong dynamic 550 M€ of orders / +357% vs H1 2024

**Numerous orders for Maritime robotics systems,** with both new and existing clients

Navigation momentum continues **boosted by Land defense** & civil applications



Advanced technologies: 62 M€ of orders / +52% vs H1 2024

**Growing demand for high-end laser sources**, especially for space applications and telecommunications



## Three new programs for mine-hunting drone systems for ~€450 million









on all mine-hunting tenders notified in the world since 2019

Full drone systems with surface & underwater vehicles

Program started in July 2025 to be executed over 4 years

## Navigation orders remain strong on all applications

#### Fiber optics technology is gaining on other technologies



SEVERAL HIGH-GRADE MARINS SYSTEM FOR AN ASIAN NAVY / €4 MILLION



LARGE ORDER TO EQUIP UNDERWATER DRONES / €5 MILLION



SEVERAL HUNDREDS OF INS FOR RADAR PLATEFORMS / €3 MILLION



ORDER FOR SPANISH FORCES TO EQUIP TACTICAL DRONE



MARITIME SHIPPING: MULTI-YEAR
ORDER FOR SEVERAL HUNDRED UNITS /
€7 MILLION



ACOUSTIC POSITIONING & NAVIGATION FOR AN OFFSHORE OPERATOR / €4 MILLION



NEW ASTRIX-NS ORDER FOR A NEW SPACE PLAYER IN EUROPE / €2 MILLION



SALE OF UMIX INS FOR FLEETS OF AERIAL DRONES FOR A EUROPEAN FORCE



# Ostende assembly site ramping-up



3,700 m<sup>2</sup>
with access to the sea inaugurated

in June 2022

A state-of-the-art lean facility for production and maintenance







# Navigation and maritime robotics: growing fast in revenues & profitability



Strong performance in Navigation deliveries

Stronger increase in maritime robotics

Favorable base effect

+2 pts margin vs H1 2024

Improvement mainly due to the higher volume of activity in maritime robotics



#### Advanced Technologies: strong demand driving revenues

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Sales supported by repeat orders

Mainly driven by defense, space & research clients



Margin decreasing due to unfavorable mix of products

& relocation of some photonics activity on a larger site



#### H1 2025 P&L

In €million	H1 2025	H1 2024 <sup>1</sup>	Var €M	Variation %	
Revenues	220	163	+58	+35%	
Current EBITDA <sup>2</sup>	44	30	+14	+45%	
Current EBITDA margin (%)	20%	19%	+1 pts	+1 pts	
Income from ordinary activities <sup>2</sup>	29	17	+12	+68%	
Other items of the operating income	-14	-13	-1	+9%	
Operating income	14	4	+10	+272%	
Financial expenses	-12	-12	0	-2%	
Tax	1	4	-3	n.a	
Net income from discontinued activities	0	0	0	n.a	
Net income	3	-5	+7	n.a	

Revenues growth driven mainly by strong navigation sales & execution of numerous robotics contracts

**Current EBITDA margin** improving, especially in Navigation & Maritime robotics segment

**€15 m of D&A**, increasing **€**2 m vs last year

**€9 m of amortization** of intangibles recognized under PPA

€2.8 m from share plans

€1.9 m of exceptional restructuring costs

€7 m capitalized interests with no cash impact (ICG bonds)

€4.9 m interests paid on bank loans

No more discontinued activities

Net income of €3m



<sup>&</sup>lt;sup>1</sup> In line with adjustments made at the end of 2024 to the 2023 financial expenses, this P&L has been slightly revised.

<sup>&</sup>lt;sup>2</sup> See the glossary in the associated press release for definitions of alternative performance measures.

# Cash generation is improving significantly



Strong level relative to current EBITDA



Solid performance considering the unfavorable seasonality



Incl. €9 m in R&D



#### Balance sheet at end-June 2025



Net debt¹

E155 m

at end-June. 2025

Excl. €110 m of ICG
bonds with no cash
impact

vs €153 m at end-2024

& €188 m in June 2024 -34 M€ over 12 months

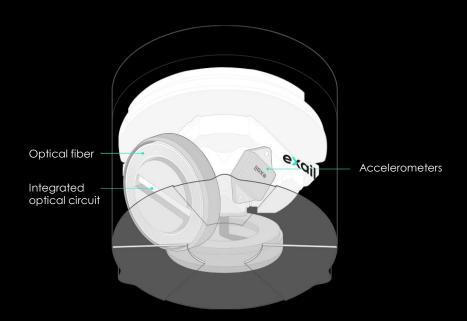


# 3. PERSPECTIVES 17

#### **Innovation in Navigation Driving sales**

#### **UMIX**

The most compact high-performance Navigation system in the world



#### MANY APPLICATIONS

adressed with one innoproduct

ROV



Tunneling and mining

Train

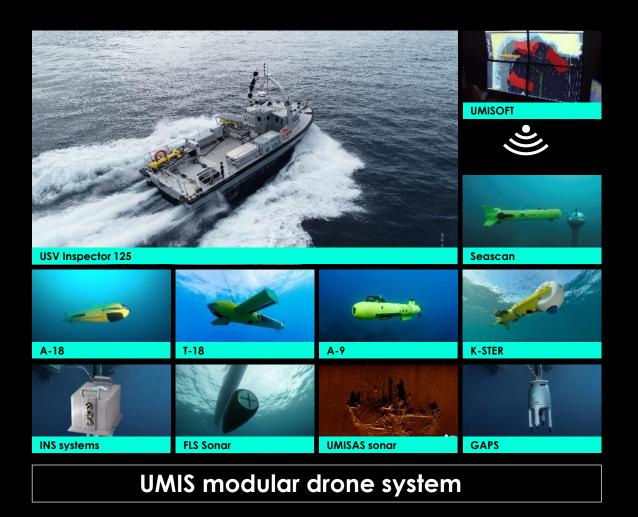


Already several hundred of units sold

& potentially higher volumes in the future



#### Mine-hunting application: aiming to establish a market standard



#### More to do with existing clients

€1.2 Bn signed since 2019 with 7 clients

#### And ~€500 M to €1 Bn

of potential additional orders with these clients

- Maintenance & upagrades
- Complemtary capacity
- Additional functions & services

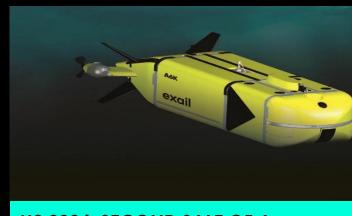
#### More tenders to win

~€3 Bn of renewal programs by ~2030 across ~10 navies



# New markets for maritime drones : first wins for different applications for €40 million

#### Seabed warfare



H2 2024: SECOND SALE OF A DEEP SEA DRONE IN FRANCE

Underwater drone able to dive to 6,000 m

Surveillance of **critical underwater telecommunication & energy infrastructure** 

A handful of companies in the world able to propose deep-sea capabilities

#### **ISR** missions

Inspection, Surveillance, Reconnaissance

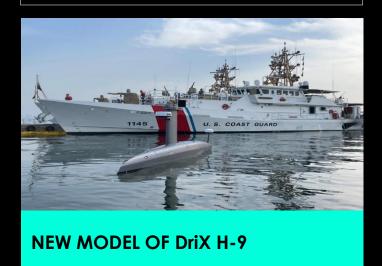


FIRST SALE A FLEET OF DRIX
SURFACE DRONES

#### Fleet of five 8-meter DriX

Accompanying a European navy in the transition towards more autonomous systems

#### **Maritime Domain Awareness**



Military survey application for a major world navy

**New model of 9-meter DriX drone** with longer endurance



#### Focus on the DriX: a unique system with strong capabilities

ALREADY 8 YEARS IN OPERATIONS

First launch in 2017

Operating today in 19 countries around the world

>100,000 hours at sea cumulated

Flagship clients around the world

A HIGHLY
DIFFERENTING
SYSTEM

No equivalent today in the world

High-value intellectual property through many patents

High-end software component

High maneuverability & long-endurance even in rough seas

A WIDENING OFFER

Based on the same architecture







DriX H-8

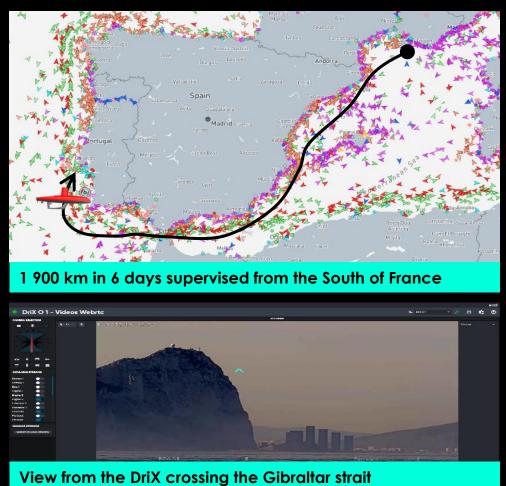
DriX H-9

DriX O-16



# A first in Europe: DriX "Ocean on its way to REPMUS exercises by the sea







#### Maritime robotics: progress on processes of potential orders



New customers for initial capacity

**UMIS Systems** 



Significant additional orders with existing clients

Maintenance & spare parts



Resumption of previous processes that were postponed

International tenders



# New sales for surface drones for defense applications

Drones or fleets of drones





#### **Objectives 2025**



Supported by strong order intake in 2024 & supportive markets

**CURRENT EBITDA: INCREASING FASTER THAN REVENUE** Continuing to increase profitability







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